

Bertin Exensor signs a major Frame Agreement with Germany worth over 20 million euros.

On June 6th, 2023, Bertin Exensor signed a 4-year Frame Agreement with BAAIN worth more than 20 million euros, for the supply of the next generation Flexnet Unattended Ground Sensors (UGS) systems to the German Armed Forces.



Last June, Bertin Exensor signed an agreement worth over 20 million euros covering the supply of various Flexnet configurations, each tailored to meet the specific needs of several branches of the German Armed Forces. *"The contract is a major milestone for Bertin Exensor and the result of a long and fruitful relationship between Bertin Exensor and the German Armed Forces."* says Marcus Rosenqvist, VP Sales & Marketing at Bertin Exensor.

Bertin Exensor won a first contract with Germany in 2004, and still today the German Armed Forces is recognized as one of Bertin Exensor most important customers. *"Bertin Exensor is proud that the German Armed Forces continue to use the Flexnet sensor platform and still put trust in us. This contract really proves the benefits and strengths Flexnet brings for armed forces world-wide."* says Marcus Rosenqvist.

Yet another important achievement for Bertin Exensor, the signature of this new contract reinforces Bertin Exensor strategic position within the UGS field. Indeed, with the Flexnet system, Bertin Exensor provides armed forces with a flexible, scalable, and mobile sensing capability that enhances the situational awareness and protection of the troops.

ABOUT BERTIN EXENSOR

BERTIN EXENSOR is a world-leading supplier of Unattended Ground Sensors (UGS) systems. Designed by Bertin Exensor, the Flexnet UGS system combines intelligence collected by seismic, acoustic, magnetic, and TI sensors to detect, identify and classify threats and targets. Flexnet is perfectly suited to military and civilian applications such as force protection, Intelligence, Surveillance, Reconnaissance (ISR), and monitoring of critical assets and sensitive areas. Bertin Exensor now counts over 70 employees, with facilities located both in Sweden and the United-Kingdom. Since 2017, the company is part of the French group Bertin Technologies, a well-known actor in the European Defense and Security market.

www.exensor.com

ABOUT BERTIN TECHNOLOGIES

BERTIN TECHNOLOGIES is a French industrial group in scientific instrumentation that designs and manufactures measurement, observation and detection systems and instruments for critical applications. Every day, Bertin Technologies pursues technological advances in the fields of Nuclear, Defence, Space, Big Science, Life Sciences, and Health. Based in Paris Region, Bertin Technologies Group comprises 3 brands – Bertin Instruments, Bertin Photonics & Bertin Medical Waste – and has operating subsidiaries in Europe (Germany, Italy, the United Kingdom, Sweden, and Finland) and the United States.

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